

# BACOLOD SUPERCITY PROJECT REQUEST FOR COMPARATIVE PROPOSALS

# INSTRUCTIONS TO CHALLENGERS PART 2 SEPTEMBER 2024

# **ANNEXES** and/or BID FORMS

# ANNEX QD-1A: BIDDER COMPOSITION (For a Challenger which is a single partnership or corporation) 1. Name of Challenger or Prospective Bidder:

2	<b>Contact Information</b>	of Challenger or	Prospective Ridder
۷.	Contact Information	or Challeriger of	riospective biduei

a.	Address	
b.	Website	
c.	Contact Person	
	i. Telephone	
	ii. Fax	
	iii. E-mail	

3. Entity which fulfills the Construction Experience

a.	Name of Entity	
b.	Relationship to	
	Challenger or Address	
c.	Address	
	Website	
e.	Contact Person	
	i. Telephone	
	ii. Fax	
	iii. E-mail	

Note: If this requirement is fulfilled by the Challenger or Prospective Bidder proposing a Construction Contractor, list not more than one (1) Construction Contractor and provide the information above.

4. Affiliates, if any, of the entity which fulfills the Construction Experience, whose completed projects are being submitted as evidence of that entity's construction experience.

a. Name	
b. Address	
c. Contact Person	
d. Telephone	
Number	
e. Email	

Note: Attach evidence of Affiliation

5. Entity which fulf	ills	the Operations and Maintenance (O&M) Experience.
a. Name of Entity		
b. Relationship to		
Challenger or		
c. Address		
d. Website		
e. Contact Person		
iv. Telephone		
v. Fax		
vi. E-mail		
	or e	the entity which fulfills the O&M Services Experience, experience is being submitted as evidence of that ces Experience.
a. Name		
b. Address		
c. Contact Person		
d. Telephone		
Number		
e. E-mail		
a. Name of Entity		
b. Relationship to		
Challenger or		
Prospective Bidde	r؛	
c. Address		
d. Website		
e. Contact Person		
i. Telephone		
ii. Fax		
ii. E-mail		
entity, list all the them.  O. Affiliate, if any, Requirement, w	e er , of hos	ment will be fulfilled collectively by more than one (1) ntities and provide the information above for each of the entity which fulfills the Financial Qualification se financial capability is being submitted as evidence incial capability.
a Nama		
a. Name		
b. Address		
c. Contact Person	<u> </u>	

d. Telephone Number	
e. E-mail	

Note: Attach evidence of Affiliation

For and on behalf of (Name of Challenger Prospective Bidder)

(Signature of Authorized Representative) (Name, Title, and Date)

# ANNEX QD-1B: BIDDER COMPOSITION

(For a Challenger or Prospective Bidder which is a Consortium)

Name of Consortium:				
Consortium Members	5			
	Lead Member	Other Member	Other Member	Other Member
Name				
Percentage Interest in the Consortium				
Type of Legal Entity (corporation/				
2. Contact Information	of Consortiur	n Members		
a. Lead Member				
b. Address				
c. Website				
d. Contact Person				
i. Telephone				
ii. Fax				
iii. E-mail				
a. Consortium				
b. Address				
c. Website				
d. Contact Person				
i. Telephone				
ii. Fax				
iii. E-mail				
,				
Consortium				
a. Member				
b. Address				
c. Website				
d. Contact Person				
i. Telephone				
ii. Fax				
iii. F-mail				

a. Consortium	
b. Address	
c. Website	
d. Contact Person	
i. Telephone	
ii. Fax	
iii. E-mail	

3. Entity which fulfills the Construction Experience

а	Name of Entity	
-	·	
	Relationship to	
	Challenger or Address	
C.	Address	
d.	Website	
e.	Contact Person	
	vii. Telephone	
	viii. Fax	
	ix. E-mail	

Note: If this requirement is fulfilled by the Challenger or Prospective Bidder proposing a Construction Contractor, list not more than one (1) Construction Contractor and provide the information above.

4. Affiliates, if any, of the entity which fulfills the Construction Experience, whose completed projects are being submitted as evidence of that entity's construction experience.

a. Name	
b. Address	
c. Contact Person	
d. Telephone	
Number	
e. Email	

Note: Attach evidence of Affiliation

a. Name of Entity	
b. Relationship to	
Challenger or	
c. Address	
d. Website	
e. Contact Person	
x. Telephone	
xi. Fax	
xii. E-mail	
whose project o	of the entity which fulfills the O&M Services Experience, or experience is being submitted as evidence of that rvices Experience.
a. Name	
b. Address	
c. Contact Person	
d. Telephone	
Number	
e. E-mail	dence of Affiliation
a. Name of Entity	
b. Relationship to	
Challenger or	
Prospective Bidder	r
c. Address	
d. Website	
e. Contact Person	
i. Telephone	
ii. Fax	
ii. E-mail	
them. 10. Affiliate, if any, Requirement, wh	irement will be fulfilled collectively by more than one (1) entities and provide the information above for each of of the entity which fulfills the Financial Qualification nose financial capability is being submitted as evidence inancial capability.
or that entity S II	шансіаї саравін <b>су.</b>
a. Name	
b. Address	

Entity which fulfills the O&M Services Experience

5.

c. Contact Person	
d. Telephone	
Number	
e. E-mail	

Note: Attach evidence of Affiliation

For and on behalf of (Name Consortium and Lead Member)	of
(Signature of Authorized Representati	 ve)

# **ANNEX QD-2: COMPANY INFORMATION**

- a. To be submitted by all entities (whether as Challenger or Prospective Bidder, Consortium Member, Contractor, Affiliate) listed on all sections of the Bidder Composition (Form QD-1A or QD-1B).
- b. Required attachments: For all entities submitting this form
  - (i) Certified true copy of its latest General Information Sheet (GIS)
  - (ii) Certified true copy of SEC Certificate of Incorporation
  - (iii) Certified true copy of Articles of Incorporation and By-laws
  - (iv) Board of Director's Resolution authorizing the participation of the Corporation in the Competitive Challenge Process for the Project. In case of a Consortium, each of the members' Board of Director's Resolution authorizing the participation of the Corporation as a Consortium indicating the names of each of the members, designation of the lead member and the entity satisfying the qualification requirements.
  - (v) Certified true copy of the Business Permit or License
  - (vi) Certified true copy of BIR Tax Clearance
  - (vii) Certified True Copies of its last two (2) years Audited Financial Statement as stamped received by the Bureau of Internal Revenue.

Name of Entity	
2. Type of entity (please check one)	□ Partnership
	□ Corporation
	□ Other
Consortium Member or not? (Please check one)	□Yes □ No
Nominated Contractor/Entity or not?     (Please check one)	□Yes □ No
5. Affiliate of an entity listed in QD-1A or QD-	☐ Yes, Affiliate of
1B?	□ No
6. Place of Incorporation or Registration	
7. Year of Incorporation or Registration	
8. Principal Purposes or Businesses	
1	

# 9. Shareholder or Partner Information

Name of Shareholder or Partner	Nationality	Percentage of shareholding or interest

(Insert rows as necessary)			
10. Information on Beneficial Interest	Owners	who own	more than 5% Beneficial
N 65 6:10		111	
Name of Beneficial Owner	Nationa	ality	Percentage total of
			Beneficial ownership
(Insert rows as necessary)			
	. L:L \	Fa 11 a 12 d	l on bobalf of
For and on behalf of (Name of En	uly)		l on behalf of of Challenger or Prospective
		•	If a Consortium, Name of
		•	ium and Lead Member)
(Circohum of Authorized December	<u>.</u>	/Cianata	us of Authorized
(Signature of Authorized Representative)		(Signatu Represe	re of Authorized
(Name, Title, and Date)		•	Title, and Date)
(,,		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	

# ANNEX QD-3: NOTARIZED CERTIFICATION OF ABSENCE OF UNSATISFACTORY PERFORMANCE RECORD

a. To be accomplished by the authorized representative of each Challenger or Prospective Bidder and the entities listed in all sections of the Bidder Composition (Form QD-1A or QD-1B).

Challenger or Prospective Bidder:	
Entity which fulfills a Qualification Requirement:	
Relationship to Challenger or Prospective Bidder:	

Republic of the Philippines) s.s.

### **Certification of Absence of Unsatisfactory Performance Record**

I, (name), (citizenship), of legal age, with office address at (address), as the (position/designation) of (name of company represented), a (corporation/partnership) organized and existing under and by virtue of the laws of (place of incorporation/registration) hereby certify, for and on behalf of (name of company represented), that (name of company represented) does not have any record of unsatisfactory performance on any of its projects and contracts. "Unsatisfactory Performance" means any of the following:

- 1. Failure to satisfactorily perform any of our obligations on any contract, as evidenced by imposition of a judicial pronouncement or arbitration award;
- 2. Expulsion from any project or contract;
- 3. Termination any of its contracts due to breach of its obligations thereunder;
- 4. Inclusion in a blacklist issued by any governmental agency;
- 5. Involvement in any Corrupt, Fraudulent, Coercive, Undesirable, or Restrictive Practice or having Conflicts of Interest.

For and on behalf of (Name of Entity)
(Signature of Authorized Representative) (Name, Title)

SUBSCRIBED AND SWORN TO before me this ( ) day of (month and year) at (place), affiant exhibiting to me his/her (proof of identity acceptable under Philippine notarial regulations), issued at (city) on (date).

	Notary Public
Doc. No;	-
Page No;	
Book No; Series of 2024.	

# ANNEX QD-4: CONSTRUCTION EXPERIENCE

- a. To be submitted by the entity or entities which fulfill the Construction Experience Requirement in Section 14.b.1 and 15, as identified in the Bidder Composition (Form QD-1A or QD-1B).
- b. Required attachment for each entity submitting this form:
  - (i) Certified list of Completed and Ongoing Projects and Actual photos of completed projects.
  - (ii) If the project was completed by an Affiliate of the entity which fulfills the Construction Experience, evidence of such affiliation.
  - (iii) Certified true copy of valid PCAB license for Category "AAA".

Challenger or Prospective	
Entity which fulfills the	
Construction Requirement	
Relationship to Challenger or Prospective Bidder	(Challenger or Prospective Bidder / Consortium Member / D&E Contractor)

# 1. Project Completed

Name of Project	
Location	
Description	(Include environmental risk mitigation and protection engineering features and systems)
Date of Contract	
Date of Completion	
Nature of Involvement	
Client	
Cost of Contract	
Name of Entity* which Completed Project	

<sup>\*</sup> Must be the entity identified above or an Affiliate. If an Affiliate, evidence of such affiliation must be submitted.

# 2. Other Completed Projects

Name of Project	
Location	

Description	(Include environmental risk mitigation and protection engineering features and systems)
Date of Contract	
Date of Completion	
Nature of Involvement	
Client	
Cost of Contract	
Name of Entity* which Completed Project	

\* Must be the entity identified above or an Affiliate. If an Affiliate, evidence of such affiliation must be submitted.

Name of Project		
Location		
Description		(Include environmental risk mitigation and protection engineering features and systems)
Date of Contract		
Nature	of	
Involvement		
Client		
Cost of Contract		
Name of Entity*		
which Completed		
Project		

<sup>\*</sup> Must be the entity identified above or an Affiliate. If an Affiliate, evidence of such affiliation must be submitted.

For and on behalf of (Name of Entity) (Name

For and on behalf of (Name of Challenger or Prospective Bidder/ If a Consortium, Name of Consortium and Lead Member)

(Signature of Authorized Representative) (Signature of Authorized Representative) (Name, Title, and Date)

# ANNEX QD-5: OPERATION AND MAINTENANCE SERVICES EXPERIENCE

- a. To be submitted by the entity or entities which fulfill the O&M Services Experience in Section 14.b.2, as identified in the Bidder Composition (Form QD-1A or QD-1B).
- b. Required attachment for each entity submitting this form:
  - (i) Certified List of Completed and Ongoing Projects demonstrating the prescribed O&M Services Experiences
  - (ii) If the project was completed by an Affiliate of the entity which fulfills the Construction Experience Requirement, evidence of such affiliation

Challenger or Prospective	
Bidder	
Entity which fulfills the	
Relationship to Challenger or	(Prospective Bidder / Consortium
Prospective Bidder	Member / Construction Contractor)

# 2. Project Completed

Name of Project	
Location	
Description	
Date of Contract	
Date of Completion	
Nature of	
Involvement	
Client	
Cost of Contract	
Name of Entity*	
which Completed	
Project	

# 3. Other Completed Projects

Name of Project	
Location	
Description	
Date of Contract	
Date of Completion	
Nature of	
Involvement	
Client	

<sup>\*</sup> Must be the Entity identified above or an Affiliate. If an Affiliate, please attach evidence of such affiliation.

Cost of Contract		
Name of Entity*		
which Completed		
Project		
* Must he the Entity ident	ified above or an	Affiliate. If an Affiliate, please attach
evidence of such affiliati		Annate: If all Annate, picase attach
Name of Project		
Location		
Description		
Date of Contract		
Nature of		
Involvement		
Client		
Cost of Contract		
Name of Entity*		
which Completed		
Project		
* Must he the Entity ident	ified above or an	Affiliate. If an Affiliate, please attach
evidence of such affiliati		, williater Ir arr, williate, prease attack
or and on behalf of		For and on behalf of
(Name of Entity)		(Name of Prospective Bidder/ If
		Consortium, Name of Consortium
		and Lead Member)
Signature of Authorized I	Representative)	(Signature of Authorized
		Representative)
(Name, Title, and Date)		(Name, Title, and Date)

# **ANNEX QD-6: KEY PERSONNEL**

a.	To be	submitted	by t	he Cha	llenger	or Pros	pective	Bidder

b. Required attachments:

Employer
Position
Start Date
End Date
Description

of

- (i) Recent photo of key personnel
- (ii) Latest CV of each key personnel

Name of Challenger or	Prospective Bidd	der:
1. Key Personnel		
Name		
Employer		
Position		
Nationality		
Date of Birth		
Key Experience (add	columns as neces	ssary)
Employer		
Position		
Start Date		
End Date		
Description of		
Projects		
Undertaken		
Educational Backgrour	 าd	
College Degree:	School:	Year Graduated:
Graduate Studies:	School:	Year Graduated:
Professional License:	Year:	
2. Key Personnel		
Name		
Employer		
Position		
Nationality		
Date of Birth		
Key Experience (add c	olumns as necess	sarv)

Projects		
Undertaken		
Educational Backgr	ound	
College Degree:	School:	Year Graduated:
Graduate Studies:	School:	Year Graduated:
Professional License:	Year:	
	1	
2 1/ 5		
3. Key Personnel		
Name		
Employer		
Position		
Nationality		
Date of Birth		
Key Experience (add co	olumns as necessary	y)
Employer		. ,
Position		
Start Date		
End Date		
Description of		
Projects		
Undertaken		
Educational Backgrour	nd	
College Degree:	School:	Year Graduated:
Graduate Studies:	School:	Year Graduated:
Professional License:	Year:	
		·
4. Key Personnel		
,		
Name		
Employer		
Position		
Nationality		
Date of Birth		
Kov Evnoriones (add s	alumna aa nacacaan	٨
Key Experience (add co	Jiuiiiiis as Hecessary	y )
Employer		
Position		
Start Date		
End Date		
Description of		

Projects		
Undertaken		
Educational Backgro	ound	
College Degree:	School:	Year Graduated:
Graduate Studies:	School:	Year Graduated:
Professional License:	Year:	
		•

For and on behalf of (Name of Challenger or Prospective Bidder/ If Consortium, Name of Consortium and Lead Member)

(Signature of Authorized Representative)

(Name, Title, and Date)

### ANNEX QD-7: NOTARIZED STATEMENT OF FINANCIAL CAPABILITY

- a. To be submitted by the entity which fulfills the Financial Qualification Requirement in Section 14 and 17, as identified in the Bidder Composition (Annex QD-1A or QD-1B).
- b. Required attachments:
  - (i) Certified true copies of the last two (2) years audited financial statements
  - (ii) Bank testimonial letter from a domestic universal or commercial bank or an international bank duly licensed or recognized by the BSP

Challenger or Prospective	
Entity which fulfills the requirement:	
Relationship to Challenger or Prospective Bidder	

Republic of the Philippines		`
	) S.S.	•

# **Notarized Statement of Financial Capability**

I, (name), (citizenship), of legal age, with office address at (address), as the (position/designation) of (name of entity), a (corporation/partnership) organized and existing under and by virtue of the laws of (place of incorporation/registration), after having been duly sworn according to law, hereby certify for and on behalf of (name of entity) that the information stated in this Notarized Statement of Financial Capability is true and that the attached documents are genuine and true copies of the original. I further certify that:

1. The Financial Summary of (Name of Entity) from 2021 to 2023 is as follows:

Fir	nancial Information	2023	2022
(Indicate last day of accounting			
yea	r)		
1.	Total Assets		
2.	Total Liabilities		
3.	Total Net Worth		
4.	Profits before Taxes		
5.	Profits after Taxes		

2. The Challenger or Prospective Bidder or Consortium Member is a customer in good standing of the following banks (provide the names and contact details of at least two banks):

Name of Bank 1	
Address	
Contact Person	
Tel. No.	
Email	
Name of Bank 2	
Address	
Contact Person	
Tel. No.	
Email	
For and on behalf of (Name)  (Signature of Authorized Regions)	
(place), the affiant exhibiting	TO before me this (date) day of (month and year) ating to me his/her (proof of identity acceptable under ons), issued at (city) on (date).
	Notary Public
Doc. No; Page No; Book No; Series of 2024.	

# ANNEX QD-8: OMNIBUS SWORN STATEMENT AND APPLICATION TO PRE-QUALIFY AND SUMBIT COMPETITIVE PROPOSAL

[Company Letterhead]

Republic of the Philippines ) ) S.S.

# Omnibus Sworn Statement and Application to Pre-Qualify and Submit a Competitive Proposal for the Bacolod Supercity Project

I, (name), (citizenship), of legal age, with office address at (address), as the authorized representative of (name of Challenger or Prospective Bidder), a (corporation/partnership or Consortium) (organized and existing under and by virtue of the laws of [place of incorporation/registration]; or organized by agreement among its Consortium Members, after having been duly sworn according to law, hereby certify for and on behalf of (name of Challenger or Prospective Bidder or Consortium) that:

- 1. In accordance with the RCP for the SUPERCITY Project (hereinafter referred to as the "Project"), the (Name of Challenger or Prospective Bidder), a partnership/corporation/Consortium with business address at, is applying to prequalify and to submit a Competitive Proposal for the Project.
- 2. (Name of Challenger or Prospective Bidder) confirms that all statements made, and the information and documents provided in its Qualification Documents, Technical Proposal and Financial Proposal, including statements made by all Consortium Members, their Affiliates, and nominated contractors, are true and correct and any misrepresentation or false statement made therein shall be a ground for its disqualification.
- 3. (Name of Challenger or Prospective Bidder) confirms that it/the Consortium is Philippine majority-owned-and-controlled and that the undersigned is its duly authorized representative.
- 4. (Name of Challenger or Prospective Bidder) authorizes the CGB to conduct any inquiry, clarification or investigation to verify the statements, documents, and information submitted in its Qualification Documents, Technical Proposal and Financial Proposal, and to seek such clarification or information from its directors, officers, employees, advisors, clients and banks regarding any legal, technical and financial aspect of its Competitive Proposal. (Name of Challenger or Prospective Bidder) also permits third parties to supply information required to verify statements and information submitted as part of the Competitive Proposal.
- 5. (Name of Challenger or Prospective Bidder) acknowledges the right of the CGB to reject its Competitive Proposal without assigning any reason and to cancel the Competitive Challenge Process at any time, without incurring any liability, and accepts all the terms and conditions of the Instructions to Challengers and other documents comprising the RCP.

- 6. (Name of Challenger or Prospective Bidder), including the entities it has identified to comply with the Qualification Requirements under the Instructions to Challengers, have not at any time engaged in any Corrupt, Fraudulent, Coercive, Undesirable, or Restrictive Practices, nor have a Conflict of Interest.
- 7. (Name of Challenger or Prospective Bidder) waives any right to and shall not seek or obtain any restraining order, writ of injunction or prohibition or any other form of coercive judicial, quasi-judicial or administrative writ, process or issuance against the PPP-SC and the CGB to restrain, prevent, suspend, or in any manner forestall, hinder, obstruct or render inconvenient the Competitive Challenge Process.
- 8. (Name of Challenger or Prospective Bidder) acknowledges that the CGB is undertaking this Competitive Challenge Process in the performance of its functions to ensure the provision of a critical infrastructure facility and basic service and that, therefore, the Project is of paramount public interest and importance and that the CGB will suffer serious and irreparable damage on account of any breach by (Name of Challenger or Prospective Bidder) of these undertakings, and agree that the breach of these undertakings shall result in (Name of Challenger or Prospective Bidder)'s automatic disqualification to bid for the Project.
- 9. (Name of Challenger or Prospective Bidder) certifies that it or any of its Consortium Members or its Affiliates or the Consortium Members' Affiliates or any entity under its or its Affiliate's, or Consortium Members' or their Affiliates' Control do not have any pending litigated or arbitrated dispute with the Philippine Government, the CGB, and/or any of its agencies.

(Date and Place of Issue).

For and on behalf of (Name of Challenger or Prospective Bidder/Consortium)

(Signature of Authorized Representative) (Name) (Designation)

SUBSCRIBED AND SWORN TO before me this (date) day of (month and year) at (place), the affiant exhibiting to me his/her (proof of identity acceptable under Philippine notarial regulations), issued at (city) on (date).

**Notary Public** 

Book No. ; Page No. ; Book No. ; Series of 2024.

### ANNEX TP-1: PROJECT STUDY

The Project Study must discuss and present the Challenger's understanding, assessment, approach, and delivery strategy for the development and implementation Project in strict accordance with the basic Minimum Performance Standards and Specifications (MPSS) and the terms of the PPP Contract. No rejection, restriction, modification of, limitation, reservation against or exception the MPSS and PPP Contract terms, requirements, standards and specifications can be made.

The Project Study shall not exceed 200 pages (inclusive of schedules or annexes). Each section of the Study must be presented in the form, subject heading, content, and order detailed below.

SUBJECT	DESCRIPT
Cover Page	Include the names of the the consulting firm that part and their contact details
Table of Contents	Provide a table of conter headings and page nun
Executive Summary	Provide a summary of the and analysis presented
A. INTRODUCTION	

	understanding of the Pro Challenger decided to p Competitive Challenge F the framework for the st preferred approaches, r systems, concepts, assu expectations, principles, courses of action
2. LGU Profile/ City of Bacolod as the Implementing Agency	Describe the geographic data is analyzed in the st physical features in geotopography of City of Bathe targeted Project site Provide an assessment of structure and functioning Bacolod's ecosystems in the targeted Project site discuss updated key soo indicators, data and stati

Bacolod

State the background ar study including the Cha

Background and Rationale

of the Project Study

SUBJECT	DESCRIPTION
	relevant to the Project; network and industry analysis in respect of City of Bacolod, Metro Manila, intra-Province, and the Philippines as a whole; Discuss how the Project and its envisioned end uses can help solve and address identified issues.
3. Project Description, Scope and Objectives	State the Challenger's understanding of the overall purpose, aim, scope and definition of the Project in accordance with the MPSS and the PPP Contract.
4. Project Proponent	Identify the Proponent or the Challenger's Consortium members and describe each member's role and legal, technical and financial qualifications to develop the Project that satisfy the requirements under the RCP
5. Key Institutions and Stakeholders	Identify the key Project stakeholders and provide a brief institutional analysis for each one
B. THE PROJECT	
6. Project Rationale	Explain the need for the Project in the growth of the country's transport sector and the economy as a whole
7. Build-Transfer-Maintain and Strategic Business Plan for the Project	Describe and explain the key terms and features of the Challenger's competitive proposal to implement the Project as the possible Private Sector Partner of City of Bacolod; Include the Challenger's strategic view and proposed overall plan showing how the Project can be successfully developed and commercially viable.
8. Project Vision and Main Benefits	Describe the Challenger's vision for the Project to fit within the City of Bacolod's vision; Identify and discuss the Project's advantages, key features, and potential

SUBJECT	DESCRIPTION
	major benefits
D. TECHNICAL ANALYSIS	
9. Topographic Survey	Identify the topographic survey area and describe the survey method used; Present the topographic description and survey results
10. Geotechnical Data	Provide a geotechnical analysis of the Project site and determine the physical characteristics and structural properties of the underlying soil or rock through sampling, field testing, and laboratory testing; Provide soil sampling results for at least eighteen (18) boreholes (based on primary data or original analysis of secondary data)
11. Concept Plan and Design of Phased Development	Show and describe the Challenger's conceptual layout, land use, and site or master development plan with drawings for the phased implementation of the Project in strict compliance with the MPSS and the PPP contract; Identify and provide a strategic PPP Contract on all supporting infrastructure, connectivity, utilities (electricity, water supply, wastewater treatment, telecommunications, internet, etc.) and ancillary facilities needed to make the Project usable, livable and accessible
12. Approach and Methodology for Project Development and Implementation	Describe the Challenger's specific approach, methodology and delivery strategy in order to successfully develop and complete the Project as defined in the MPSS and the PPP Contract;
13. Key Performance Parameters	Identify and list the key performance parameters, factors, elements, goals and activities that are deemed critical to the successful development and implementation of the Project including possible relocation or resettlement issues

SUBJECT	DESCRIPTION
14. Project Management Structure and Organization	Provide a diagram and describe the organizational structure, integrated teams and management decision-making process that the Challenger intends to set up for the execution of the Project; Discuss the core elements of how management, oversight and reporting of Project execution will be carried out
15. Engineering and Technology Readiness	Explain the engineering, technology and construction method to be employed in the design and construction of the Project to achieve cost-efficiency and fast-tracked implementation (without sacrificing quality and safety); Identify and describe any new, proprietary, or innovative technology, process, design, methodology or engineering concept that will improve the construction, operation, performance, safety, sustainability and/or maintenance of the Project
16. Project Implementation Work Plan and Construction Schedule Baseline	Provide a Project implementation schedule and work plan showing key activities and completion dates consistent with the terms of this ITC, the MPSS and the PPP Contract; Key activities should include: completion of the Full Feasibility Study, Final Master Plan,; permitting and approvals; financial closing; construction start date; phased development construction completion, etc.; Summarize and list the planned key construction milestones and events for the development of the Project and indicate the targeted or planned completion date of each milestone
17. Risk Management	Describe the basic principles on how risk management will be developed, implemented and integrated into the overall Project execution approach
18. Quality Assurance, Safety and Health	Explain the fundamental approach on how quality assurance, safety and health management and compliance with

SUBJECT	DESCRIPTION
	relevant laws, standards, rules and regulations will be systematically integrated in work and management practices
19. Environment and Social Assessment	Prepare an initial environmental and social factor examination of the Project and ensure compliance with the standard approach under applicable rules and regulations; Identify the environmental and social impacts including possible mitigation measures; Summarize the planned environmental management, monitoring and compliance plans and systems that the Challenger intends to apply and integrate in the execution of the Project
E. FINANCIAL AND ECONOMIC ANALYSES	
20. Financial Analysis	Provide financial projections, weighted average cost of capital, internal rate of return (IRR), and relevant ratio calculations (debt-to-equity, debt service coverage, etc.) for the Project including indicative Project capital cost and investment requirement estimates for each phase; Present passenger traffic forecasts and revenue projections for the term of the Concession Period; Provide a sensitivity analysis for Project IRR and DSCR under different cost, and traffic forecast; Put forward and explain the Challenger's financing plan that identifies the potential sources of equity and debt financing (substantiated by letters of interest or support from such sources)
21. Economic Feasibility Assessment	Prepare and show economic internal rate of return (EIRR) calculations for the Project; Ensure that the EIRR analysis and results comply with the standard approach, guidelines and hurdle rates set by NEDA-ICC
22. Value for Money Analysis	Provide a value for money analysis

SUBJECT	DESCRIPTION
	applying the VfM methodology prescribed by the PPP Governing Board which estimates the total expected cost savings from the PPP option vis-à-vis the traditional public procurement mode arising from the avoidance of Project risks by the government
23. Risk Analysis	Provide a Project risk register or risk allocation matrix which identifies and describes the key risks associated with the SUPERCITY Project, the preferred allocation consistent with the PPP Contract, as well as the Challenger's plans and strategies on how to manage or mitigate them; Ensure compliance with applicable LGU PPP guidelines on risk allocation and mitigation
F. LEGAL FRAMEWORK ANALYSIS	
24. Statutory Basis	Discuss the legal framework for the development of the Project including environmental protection and compliance
25. The Republic Act No. 11966, otherwise known as the "PPP Code of the Philippines" and its Implementing Rules and Regulations	Discuss the suitability and applicability of the Republic Act No. 11966, otherwise known as the "PPP Code of the Philippines" and its Implementing Rules and Regulations as the main legal and implementation framework for the development of the SUPERCITY Project
26. Project Legal Implementation and Next Steps	Explain the legal implementation steps from Competitive Challenge leading to Project award and the start of construction
27. Suitability of the Build- Transfer Maintain Modality	Discuss the suitability of the Build-Transfer- Matain modality as the preferred PPP arrangement for developing and implementing the SUPERCITY Project
28. Regulatory Framework	Explain the applicable legal and regulatory aspects of and requirements on the proposed land use; Identify the key permits and government approvals for the development of the Project; Describe the strategy and plan for obtaining all permits, licenses and approvals within the development period

SUBJECT	DESCRIPTION
G. CONCLUSION	
29. Conclusion	Summarize the key highlights of the Project Study and draw the Challenger's main conclusions
PROJECT STUDY ANNEXES	Attach all primary and/or secondary data analysis results and other relevant annexes or schedules

# **ANNEX TP-2: ACCEPTANCE AND COMPLIANCE STATEMENT**

[Company Letterhead]

[Date]

[Date]
THE PUBLIC-PRIVATE PARTNERSHIP PRE-QUALIFICATION BIDS AND AWARDS COMMITTEE City of Bacolod Province of Negros Occidental
Attention: Chairman, PPP-PBAC
Dear,
Acceptance and Compliance Statement— Bacolod SuperCity Project
[Name of Challenger or Consortium] hereby declares, represents, and warrants that:
<ol> <li>It has read and understood each and every section and page of the Request for Competitive Proposals (RCP) including the Minimum Performance Standards and Specifications, the PPP Contract, their provisions, terms and conditions, and all amendments, supplements, or modifications thereto, as well as the decisions, rulings and instructions of the PPP-PBAC in relation to the Competitive Challenge Process for the captioned Project; and</li> </ol>
<ol> <li>It accepts and agrees to be strictly bound and shall fully abide by and comply with such provisions, terms and conditions, amendments, supplements, modifications, and decisions.</li> </ol>
(Name of Challenger/Name of Consortium and Lead Member)
By:
(Name and Signature of Authorized Representative)
SUBSCRIBED AND SWORN TO before me this (date) day of (month and year) at (place), the affiant exhibiting to me his/her (proof of identity acceptable under Philippine notarial regulations), issued at (city) on (date).
Notary Public
Doc. No ; Page No ; Book No ; Series of 2024.

# ANNEX FP-1:FINANCIAL PROPOSAL LETTER

[Company Letterhead]
[Date]
THE PUBLIC-PRIVATE PARTNERSHIP PRE-QUALIFICATION, BIDS AND AWARDS COMMITTEE City of Bacolod Province of Negros Occidental
Dear:
Financial Proposal- Bacolod SuperCity Project
[Name of Challenger] hereby unconditionally offers, declares, confirms and submits to the City Government of Bacolod the City Revenue Share for the captioned Project:
in accordance with the Request for Competitive Proposals (RCP) for the Project, which includes the Instructions to Challengers, the Minimum Performance Standards and Specifications, and the PPP Contract.
Our offer is final and binding and can be accepted by the City Government of Bacolod pursuant to and following the procedures prescribed under the RCP.
[Date and Place of Execution].
For and on behalf of [Name of Challenger]

[Signature, Name and Title of Authorized Representative]

### **ANNEX FP-2: FINANCIAL MODEL**

Name of Project: <u>Bacolod SuperCity Project</u>	
Name of Challenger:	

Challengers must submit their working financial model for the Project in electronic form stored in an external USB drive, in Microsoft Excel format, showing all relevant assumptions, formulas, calculations and supporting work sheets, including the offered LGU Payments and Expected Equity Share of the CGB, with amounts stated in Philippine Pesos and financial projections over the initial 10-year term of the PPP Contract with base figures expressed in 2024 prices and thereafter adjusted based on the relevant adjustment factor (e.g., projected Consumer Price Index movement).

# 1. Key Assumptions

- Capital Costs development, construction, interest during construction
- Operation and Maintenance Costs Land Market Value Appreciation Cost of Equity
- Cost of Debt

# 2. Projected Income and Expenses (10 years)

- Operating and Maintenance Expenses
- Other Expenses
- Depreciation and Amortization Total Expenses
- Operating Income
- Interest Expenses,
- Other Expenses
- Net Income Before Tax
- Tax
- Net Income After Tax
- Tax Holidays and Other Fiscal Incentives

# 3. Projected Balance Sheet (10 years)

- a. Assets
  - Current
  - Long-term
  - Others
  - Total Assets
- b. Liabilities

- Short-term Debt
- Current Portion of Long-term Debt
- Others Current Liabilities
- Long-Term debt
- Other long-term liabilities
- Total Liabilities

# c. Stockholder's Equity

- Outstanding, subscribed and paid-in capital
- Retained earnings
- Debt / Total Capital Ratio
- Total Stockholders' Equity

Total Liabilities and Stockholders' Equity

# 4. Projected Cashflow Statement (10 years)

- Cashflow from Operations
- Cash inflows from Project revenues
- Changes in working capital
- Adjustments for non-cash items
- Other operating cash inflows
- Cash operating and maintenance costs
- Net cashflow from operations
- Cashflow from investing
- Cash inflows from investing activities
- Capital expenditure
- Other cash outflows from investing activities
- Net cashflow from investing activities
- Cashflow from financing
- Interest Income
- Interest Expense
- Gross borrowing
- Gross debt repayment
- Equity contributions
- Payments to shareholder
- Net cashflow from financing activities
- Net cashflow
- Cash at beginning
- Cash at end

# 5. Rates of Return and Cost of Capital

Project Internal Rate of Return (IRR) and Weighted Average Cost of

# Capital (WACC) (please show calculations to derive the Project IRR and breakdown of WACC each year)

Equity IRR (please show calculations to derive the equity IRR and compare wit the cost of equity)
For and on behalf of <i>(Challenger/Lead Member)</i>
By:

(Signature, Name and Designation of Authorized Representative)

# NOA-1 FORM: Equity Contribution Undertaking

Page No.:\_; Book No.:\_; Series of

2024.

We, ABC Consortium (the "Consortium"), the Winning Bidder, do hereby undertake that its members will infuse the following equities to the Concessionaire:
1) Corporation, the Lead Member and the Qualifying Initial Shareholder fulfilling the Financial Qualification Requirement of the Winning Bidder, the Consortium, will infuse eighty percent (80%) of the committed equity of the Concessionaire in the amount of(Php); and,
2) Corporation, the Qualifying Initial Shareholder fulfilling the Technical/O&M Qualification Requirement of the Winning Bidder, the Consortium, will infuse twenty percent (20%) of the committed equity of the Concessionaire in the amount of(Php).
The proposed subscribed shares of stock of the Concessionaire is
(Php) with a proposed initial authorized capital stock of(Php), as indicated in its incorporation documents.
The estimated Total Project Cost of the Concessionaire is (Php), at least thirty percent (30%) of which shall be financed through its Equity or an equivalent amount of).
We execute this undertaking in compliance with the Post – Award Requirements under Sectionof the Instructions to Challengers and the Notice of Award datedissued by the City Government of Bacolod for the Bacolod SuperCity Project.
By: ABC Consortium
SUBSCRIBED AND SWORN TO before me this [_] day of2024 at, affiant exhibiting to me his/her Passport with Noissued at
Doc. No.: : NOTARY PUBLIC

### **ANNEX FP-3: FINANCING PLAN**

The financial plan provided by the Challenger will describe the sources of funds and the terms of financing for both debt and equity as applicable for implementing the Project. For the avoidance of doubt, shareholder loans will be treated as equity provided that they are subordinated to all other debt. The Challenger will provide details on the financing sources as outlined in the below Table 1. The financing should be in an amount sufficient to cover all estimated Project costs.

Financing will be in the form of equity and debt. At least twenty percent [20%] of the total financing, inclusive of contingencies, will be in the form of equity and the remainder in debt or subordinated debt

SOURCES OF FUNDS							
Items/Sources	USD	+	Local Currency	=	Equivalent Total in Philippine Peso [PHP		
1.1 Total Project Costs [Excluding stand-by credit facility]							
1.2 Equity							
Lead Member Name:							
[Consortium Member] Name:							
[Consortium Member] Name:							
Contractor / Supplier Name:							
Contractor / Supplier Name:							
Philippine Sources Name:							
Other Sources Name:							
Total Equity:							
1.3 Debt Financing							
Export Credit Agencies [list individually]							
Export Credit Agency Name:							

SOURCES OF FUNDS							
Items/Sources	USD	+	Local Currency	=	Equivalent Total in Philippine Peso [PHP		
Export Credit Agency Name:							
Export Credit Agency Name:							
Export Credit Agency Name:							
Commercial Sources [list individually]							
Commercial Source Name:							
Commercial Source Name:							
Commercial Source Name:							
Multilateral Sources [list individually]							
Multilateral Source Name:							
Multilateral Source Name:							
Other Sources [list individually]							
Other Source Name:							
Total Debt:							

### 1. DOCUMENTATION

In support of the financing plan provided above, the following documentation is to be provided.

- 1.1 Financial Plan certified by the Chief Executive Officer or Treasurer /Controller of each of the companies verifying that the company will provide the amount of equity stated in Section 1.2 of Table 1 at the relevant time.
- 1.2 If the Challenger has appointed a financial advisor/arranger for the Project, the Challenger shall provide the name of the organization, the lead person who will perform the services from the organization, and the qualification statement for the organization and the lead person.

1.3 Should the Challenger plan to have financing for the Project at a later date, details of financing arrangements prior to the long-term financing being effective shall be provided. Note: If necessary, Challengers may provide for a separate document or annexes for their financial model and project finance plan.

Note: If necessary, Challengers may provide for a separate document or annexes for their financial model and project finance plan.