



KAZAKHSTAN
PUBLIC-PRIVATE
PARTNERSHIP
CENTER

INVESTMENT CLIMATE IN KAZAKHSTAN

Kazakhstan on Belt and Road Initiative



Preferential access to a regional market of more than 500 million

- Central Asian markets (50 mln)
- Western China (300 mln)
- Caspian Sea Countries (150 mln)

China-Europe-China
to St.Petersburg: **10 days**
to Hamburg: **16 days**
to London: **18 days**

More than 3,000 km out of 10,000 km in total will run through Kazakh territory, making it an important stretch of the main land corridor and reducing the time and cost of transportation significantly.

THE MEMBER STATES OF THE EURASIAN ECONOMIC UNION



The Republic of Armenia
joined the EAEU on
2 January 2015



The Kyrgyz Republic
joined the EAEU on
12 August 2015



Total Internal Trade:
2014: \$57,4bln. USD

Total External Trade:
2014: \$868bln. USD

**Share of world
production:**
Natural gas: 18,4%
Oil: 14,6%



Kazakhstan Public-Private Partnership Center



One of the leading
Think Tank
in Central Asia

Penn University ranking



**11 years of professional
activity**



Established by the
Government of
Kazakhstan in July
17, 2008



Center of
excellence among
CIS countries –
UNECE, 2018.



566 PPP projects

LEGISLATION: MAIN DIFFERENCES

LAW ON CONCESSIONS (since 2006)

Large infrastructure projects initiated by Government

Social and physical infrastructure facilities

Construction (reconstruction) and operation

Public partner = State body

One-stage and two-stage biddings

Own funds of a concessionaire - from 10% of total cost

Tax incentives

LAW ON PPP (since 2015)

Small-scaled projects and private initiative are available

Projects in all sectors of the economy

Design, built, reconstruction, modernization and operation

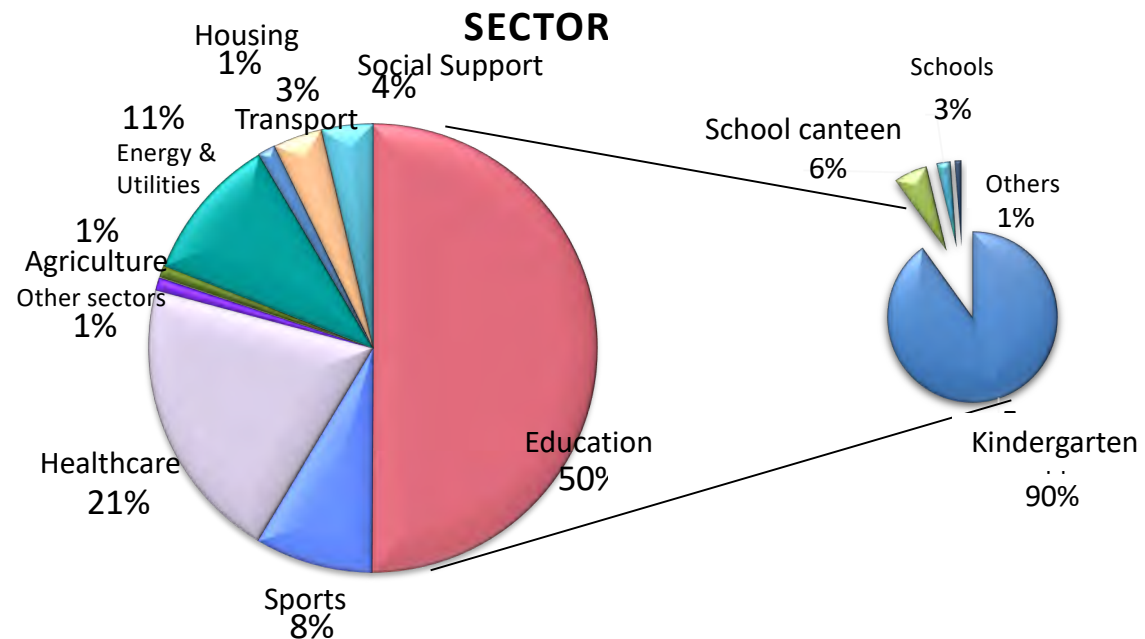
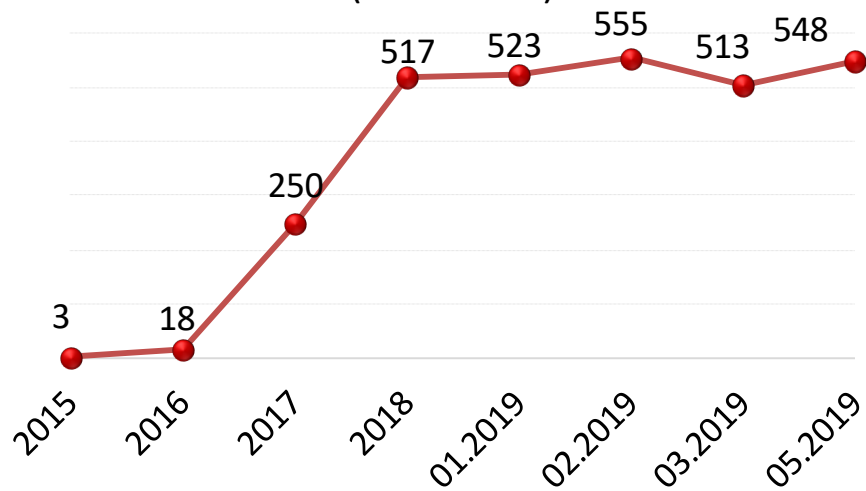
Public partner = State bodies, SOEs, few partners

No limitations on private partner's own funds

Wide range of contracts

STATISTICS: PPP projects (incl. Concessions)

**NUMBER OF CONTRACTS
(2015-2019)**



Project pipeline = **1 285** projects

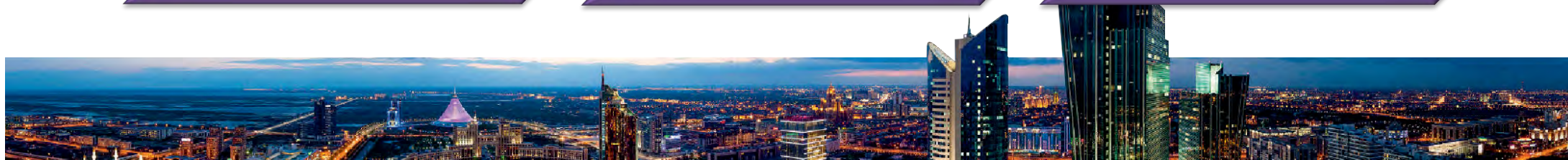
Each **5th** project at the bidding stage

up to **30** projects are designed every month

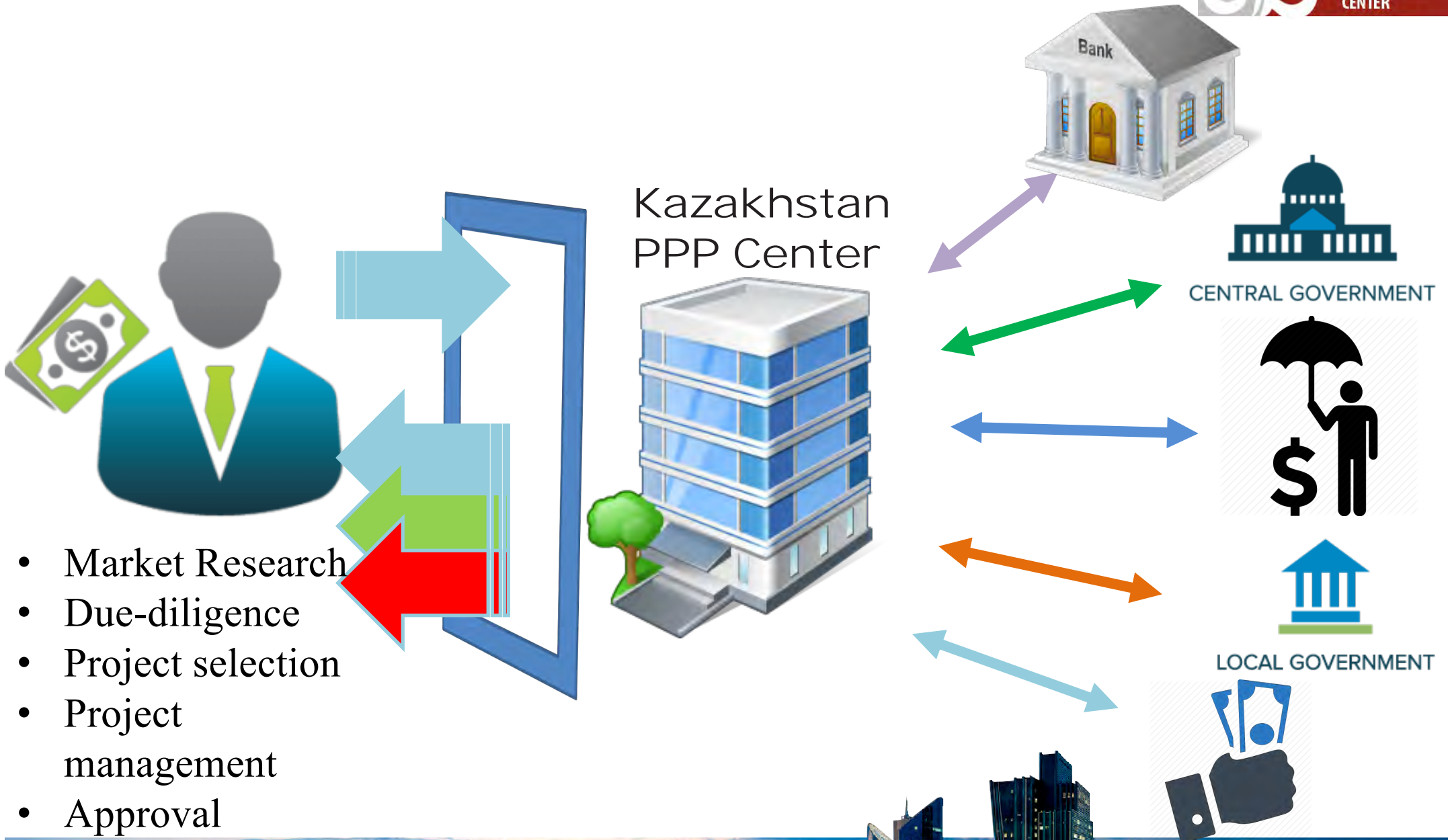
every 3 days up to **2** contracts are signed

each **4** projects from 5 put reach operation

each **2nd** signed contract in Education sector



Single Window for Investors





FIRST INTERNATIONAL PPP FORUM IN KAZAKHSTAN
PEOPLE-FIRST PPP AND ESG OF INVESTING FACTORS
October 30 – November 1 2019



GOVERNMENT
OF THE REPUBLIC
OF KAZAKHSTAN



OFFICIAL WEBSITE
MINISTRY OF NATIONAL
ECONOMY OF THE REPUBLIC OF
KAZAKHSTAN





THANK YOU FOR YOUR
ATTENTION!

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