



PPP CENTER'S ASSISTANCE IN STRUCTURING PPP PROJECTS IN RENEWABLE ENERGY & WASTE-TO-ENERGY

Forum on Renewable Energy and Waste-to-Energy PPPs
30 August 2019





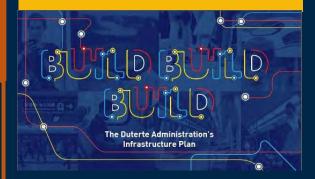
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PPP Program for Infrastructure Development

Accelerated Infrastructure Development

infrastructure spending of 7% of GDP by 2022





Financing and Implementation

Delivery Mechanisms

Government Financing

General appropriations, corporate funds

Government Borrowings

Domestic & foreign debt, official development assistance (ODA)

Private Sector Financing
Public-Private Partnership
(PPP)



PPP Center - Mandates



The PPP Center facilitates the implementation of the country's PPP Program. It serves as a central coordinating and monitoring agency for all PPP projects in the country.

Projects, Policy & Capacity





Advocate for **POLICY** reforms to enhance enabling environment



Conduct CAPACITY
BUILDING activities to
improve skills of agencies



PPP Center - Support in Projects

Project Development & Procurement

Assistance in the review and/or development of feasibility studies and tender documents; and advisory services from project approval to procurement.

PDMF
 Project Development and Monitoring Facility

Business Case

 In-house conduct of business
 case for selected projects via
 Technical Assistance
 Agreement (TAA)

Unsolicited Proposals

Assistance in the evaluation, negotiation and management of unsolicited proposals

PPP Center's in-house project development & monitoring teams

Project Monitoring

Coordination and monitoring of awarded projects to ensure compliance with the contractually agreed terms

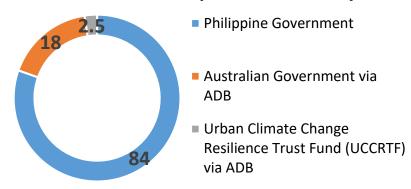


PPP Center - Support in Projects via PDMF

The **Project Development and Monitoring Facility (PDMF)** is a **USD 104.5 million**

revolving fund managed by the PPP Center to enhance the investment environment for PPP and to develop a robust pipeline of viable and well-prepared PPP infrastructure projects

Fund Contribution (in USD million)



Project Preparation & Transaction Advisory

Solicited mode

- · Conduct of feasibility study
- Project structuring
- Preparation of tender documents
- Management of bid process
- Assistance until financial close

Unsolicited mode

- Evaluation and negotiation of unsolicited proposals
- Assistance in management of Swiss Challenge until financial close

Probity Advisory

- Examination of bid documents
- Assessment of and advisory on probity issues

Independent Consultant

- Monitoring of construction and/or O&M
- Certification of compliance with technical requirements and design



PDMF - Support for Local PPP Projects

Additional funding to PDMF

PDMF Committee for Local PPP Projects

Local PDMF Panel



Additional **USD 2.5M** foreign counterpart funding to support local PPP projects

NEDA Undersecretary and Assistant Secretary for Regional Development and NEDA Regional Directors as representatives to the PDMF Committee to provide **local perspective** in the evaluation of projects for funding support

Access to a **pool of experts** specializing in the development of local PPP projects, particularly resilient and environmentally sustainable projects, and climate change adaptation and disaster risk management projects



PPP Center - Support in Capacity Building



Conduct of **trainings and seminars** depending on the development needs and requirements of the implementing agency

- Introduction to PPP concepts or PPP 101
- Concept note formulation
- Project prioritization
- Management of unsolicited proposals
- Financial and economic analysis of PPP projects



PPP Center - Support in Policies



01

Assistance in the review and formulation of legal framework (BOT Law, Joint Venture Guidelines, PPP or Joint Venture Codes of local governments)



02

PPP Governing Board's policies



03

Sectoral guidelines (e.g. solid waste management)



04

Coordination with government agencies on relevant policy instruments on RE and WtE



PPP Projects

as of August 2019

| | No. | PHP (bn) |
|-------------|-----|-------------|
| National | 52 | 3,640 |
| Local | 9 | 104 |
| | | |
| Solicited | 31 | 260 |
| Unsolicited | 30 | 3,484 |

Awarded and for Award 20 PHP 1,040 Billion*

Under and for Procurement 4 PHP 78 Billion

Under and for Negotiation 3 PHP 21 Billion

For Approval PHP 2,028 Billion

61 PROJECTS

PHP 3.7 Trillion (USD 72 Billion)**

Under Evaluation and Development

PHP 520 Billion

*Projects started from 2010 onwards (excluding terminated MPOC) and 2 projects developed before 2010 (MRT 7 and Skyway Stage 3) **Total cost does not include projects with no estimated costs or those with costs yet to be finalized



National PPP Projects - Awarded

Transport-Related Projects





Cavite

Expressway



NAIA Metro Manila Expressway Skyway



Expressway



NLEx-SLEx



Infrastructure

(Phase I)

Stage 3

Connector Road

PPP for School Infrastructure (Phase II)







Phase (II)











Paranaque Integrated Terminal Exchange

Taguig Integrated Terminal Exchange

Mactan-Cebu International Airport

Clark International Airport - EPC and O&M

Bulacan Bulk Water Supply









MRT Line 7



Automatic Fare Collection System





Civil Registry System IT (Phase II)



National PPP Projects - Pipeline

Transport-Related Projects



- Bulacan International Airport (unsolicited)
- 50-Year Integrated Development Plan for Mactan Cebu International Airport (unsolicited)
- Upgrade, Expansion and O&M of New Bohol International Airport (Panglao) (unsolicited)
- Davao International Airport Development and O&M (unsolicited)
- O&M and Facility Upgrade of Kalibo International Airport (unsolicited)
- Upgrade, Expansion and O&M of Laguindingan Airport (unsolicited)
- Ninoy Aquino International Airport (NAIA) (unsolicited)



- Central Luzon Link Expressway (CLLEX) Phase 1 O&M & Phase 2
- Cavite-Tagaytay-Batangas Expressway (CTBEx) (unsolicited)
- Cebu Bus Rapid Transit (BRT) O&M



- East-West Rail (unsolicited)
- Fort Bonifacio-Makati Skytrain (unsolicited)
- C5 MRT-10 (unsolicited)
- LRT 6 Cavite Line A (unsolicited)
- Davao People Mover (unsolicited)
- MRT-11 (unsolicited)
- Cavite LRT Line 6c and Sucat Line 6b (unsolicited)



- San Ramon Newport
- Davao Sasa Port Modernization (unsolicited)
- Development and O&M of General Santos Port (unsolicited)
- Development and O&M of Iloilo Commercial Port Complex and Dumangas Port (unsolicited)



- National Development Company (NDC) Admin and Commercial Complex
- Cultural Center of the Philippines (CCP) Asset Development
- Philippine Charity Sweepstakes Office (PCSO) Corporate Center (unsolicited)
- Angat Hydroelectric Power Plant (AHEPP) Rehabilitation and O&M of Auxiliary 4 & 5



- Philippine General Hospital (PGH) Diliman O&M
- PGH Manila Cancer Center
- Cagayan Valley Medical Center Hemodialysis Center
- Baguio General Hospital and Medical Center Hemodialysis Center



- Road Transport IT Infrastructure (Phase II)
- PEZA Electronic Payment and Collection System (unsolicited)



Local PPP Projects: Championing PPPs in the Regions

As of August 2019, there are **75 local PPP projects** (38 solicited and 37 unsolicited, either BOT or JV) that are in different stages of development and implementation

Priority Sectors



16 Water Supply & Sanitation



17 Solid Waste Management



Vertical Infrastructure /

37 Government Property

Development

(e.g. town centers, city halls, public markets)



5 Others



Emerging Sectors for Local PPP Projects















Renewable Energy & Waste-to-Energy PPPs

ONGOING AND UPCOMING PROJECTS ASSISTED BY THE PPP CENTER



Quezon City Integrated Solid Waste Management Facility (finished Swiss Challenge process)



Marikina City Integrated Waste Management Project(original proponent status
granted – for negotiation)



Cebu City Solid Waste
Management Project
(under development)



Iloilo City Solid Waste Management Project(under conceptualization)



San Vicente, Palawan
Flagship Tourism Enterprise
Zone - Power Generation and
Distribution Project
(under development)



Angat Hydroelectric Power Plant (AHEPP) - Rehabilitation and O&M of Auxiliary 4 & 5 (under development)



Key Considerations in RE/WTE PPP Projects







Value for Money

- Economic benefits (cost savings, direct and indirect benefits)
- Competition during tender or procurement process

Legal Framework

- BOT Law
- Joint Venture
- Local PPP Code/Ordinance

Procurement Mode

- Solicited: government can set terms based on its priorities but has to spend time and resources on project development
- Unsolicited: government can save on project development cost but has to spend time and resources in evaluation and negotiation, and deal with information asymmetry

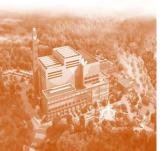


Key Considerations in RE/WTE PPP Projects









Project Scope & Structure

- Scale of the project
- Risk allocation
- For RE projects:
 - integrated PPP vs. hybrid or blended financing
- For Solid Waste Management (SWM) / WTE projects:
 - SWM hierarchy (waste reduction, recycling and reuse)
 - bundled vs. unbundled value chain with respect to collection, transportation, storage, treatment, and disposal

Commercial Considerations

- Investment requirements
- Repayment scheme to the private sector (sale of power, tipping fee, etc.)
- Length of contractual agreement
- Requirement of government subsidies or contractual guarantees
- Renewable energy incentives



Key Considerations in RE/WTE PPP Projects









Technical Considerations

- For RE projects:
 - availability of RE resources
 - technical suitability
- For SWM/WTE projects:
 - waste quantity and quality
 - energy output
- Project site
- RE and WTE technologies
- KPIs and performance standards
- Environmental and social factors

Power Component

- Sale of power
- Relevant permits, approvals and procurement processes
- Power Supply Agreement
- Qualified third party







For further information, please visit: www.ppp.gov.ph

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