



REPUBLIC OF THE PHILIPPINES  
Public-Private Partnership Center of the Philippines

Pre-qualification of Consulting Firms for the Panel of Consultants for Resilient PPP Projects of Local Implementing Agencies

Responses to Questions Received from July 18 - 25, 2019

Date of Issuance: July 29, 2019

No.	Reference to the REOI	Question/Issue/Concern	Response/Clarification
1	Appendix 2 – TOR <i>Paragraph 8</i>	Can technical advisory on project structuring qualify as “technical capacity/expertise” for this prequalification?	<p>No, project structuring does not qualify as technical capacity/expertise for this prequalification exercise. Pursuant to the qualification requirement specified under Paragraph 8 of the TOR, <u>technical capacity/expertise</u> refers to experience in determining/evaluating the appropriate <u>technical solution, technical analysis, preparation/assessment of compliance to the minimum performance standards and specifications (MPSS), preparation of technical design</u>, among others).</p> <p>Further, paragraph 9 of the TOR requires that firms/associations of firms should have relevant and proven work experience (<i>i.e., on the technical aspect</i>) <u>in the development of infrastructure projects related to climate change adaptation/mitigation and disaster risk resiliency</u>, including understanding of local climate change implementation issues and knowledge of local laws.</p>
2	Appendix 2 – TOR <i>Paragraph 8</i>	Are both letter of association and contract agreement required for submission, or only one of the documents is required? Is the letter of association a management document or an MoU between the lead firm and its subcontractors? Please kindly clarify.	<p>The Consultant that intends to enhance its expertise by associating with other firms must submit a letter of association. In its letter of association, the Consultant must indicate the nature of its association with other firms, i.e., if it is a sub-consultancy or a joint venture.</p> <p>If the Consultant has already executed a sub-consultancy contract or joint venture agreement/s to document or support its association with other firms, such sub-consultancy contract or joint venture agreement/s must be submitted together with its letter of association. On the other hand, if no sub-consultancy contract or joint venture agreement/s have yet been executed by the Consultant upon submission of its expression of interest (EOI), only the letter of association/s will form part of its EOI.</p>

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			The submission of the supporting sub-consultancy contract or joint venture agreement will be required prior to the signing of the Indefinite Delivery Contract.
	Appendix 2 – TOR  <i>Paragraph 9</i>	We wish to inquire if it would be advisable for us to cite our expertise (i.e. project references and CVs of relevant experts) in PPPs for the health sector, given the recent developments in the area.	The Consultant may submit its health sector-related experience or projects. However, for purposes of evaluating the EOIs under this prequalification exercise, only those projects related to climate change adaptation/mitigation and disaster risk resiliency including renewable energy, water, sanitation, waste management, open/green spaces, food security, flood control, disaster risk management, green building/cities, resilient housing and transportation system and related sectors will be considered.
3	Appendix 3 – EOI Template	How many years preceding the EOI date should be covered by the audited financial statements (AFS)? Paragraph 13 of the Terms of Reference requires AFS for the past 3 years while Appendix 3 requires AFS for the past 2 years? Please clarify the number of years of financial statements required.	Audited Financial Statements for the past <b>three (3)</b> years preceding the EOI submission date are required, in line with the qualification requirement stated under Section IV – Qualification Requirement for Prequalification (Stage 1), paragraph 13 as quoted below:  <i>“Firms/associations of firms must demonstrate its financial capability to undertake the consulting assignment during the 2nd Stage or the Call-Down Assignment Stage. In case of joint ventures, any of the members may submit documents or financial statements proving financial capability. In the case of sub-consultancy, only the lead firm is required to submit the required documents or financial statements showing financial capability. For purposes of determining eligibility and evaluating the EOIs under this empanelment process, financial capability shall refer to having positive net worth for the <u>past three (3) years preceding the EOI submission date as evidenced by the submitted audited financial statements</u>”.</i>